# **Scotia Bank**

# **Salesforce Datawarehousing & Archiving**



## Industry:

Banking & Finance

## **DBSync Products:**

Salesforce & Database

# Scotia Bank is a Canada-based bank providing a complete range of retail, corporate, investment and international banking services

Scotia Bank is a leading Canadian Bank headquartered out of Toronto. As they were rolling out their 15+ Salesforce instances, they required a solution to implement their Data warehousing and compliance requirements. They were required to backup all of the CRM data into a local Oracle instance. DBSync was able to quickly setup their oracle data warehouse and archiving requirements.

# Challenges

- Rollout to multiple instances of Salesforce to multiple divisions across multiple countries.
- Requirement to create a Data warehouse with Salesforce data
- Comply with SOX and FINRA requirements
- Selected DBSync after 8 months of extensive feature and security evaluation along with leading other ETL and Replication tools in market.

### **Solution**

- DBSync for Salesforce and Database ETL & replication
- Provide self contained environment to comply with their IT security requirements that would not require access to any other application than Salesforce.
- Complete set of Solaris Unix ready toolset for Enterprise deployment and management.

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